



## **X1 Search and eDiscovery Solutions now Available to Ingram Micro Channel Partners** *Industry Leading Virtualization Capabilities Drives Alliance with World's Largest IT Distributor*

PASADENA, Calif. --(April 16, 2013)-- X1 Discovery, Inc., the leading provider of enterprise search and eDiscovery solutions for standard and virtual environments, today announced its technology is readily available with Ingram Micro (NYSE:IM), the world's largest technology distributor, through its aggregator DistiNow. Led by Ingram Micro's Advanced Computing Division, this new relationship focuses on the sales and distribution of [X1 Rapid Discovery](#).

Available immediately to Ingram Micro channel partners in the U.S., X1 Rapid Discovery offers an innovative enterprise search and eDiscovery solution to allow organization to quickly identify, search, and act upon distributed data whether it resides within the enterprise, including a very unique and compelling ability to install and fully operate within virtualized environments. X1's intuitive, unified web browser provides a single "pane of glass" to view all valuable enterprise information, supporting over 500 applications and file types, including SharePoint, PST Files, Microsoft Exchange, webmail, network file shares, and more. X1's robust enterprise solution is extremely easy to install and administer, seamlessly indexing and searching terabytes of data, and allowing for widespread adoption across all businesses, large or small.

Among X1's many benefits, its ability to install into, and index and search data within virtualized environments on demand is particularly compelling. IDC reports that nearly all new data centers being implemented by enterprises are virtualized. However, traditional enterprise search solutions are ill-suited to operate within a virtual environment's elastic network of dynamically provisioning computing resources such as server time and distributed network storage.

"X1 is an emerging and innovative search technology provider that we are pleased to add to our growing portfolio of data-center focused technologies," says Bill Brandel, Senior Director, Advanced Computing Division, Ingram Micro U.S. "As adoption of hybrid IT environments grows, the need and demand for desktop and enterprise search solutions that work seamlessly within virtual data centers and with cloud-based technologies will grow. That's great news for X1 and Ingram Micro, and one of the driving forces behind this new alliance."

Over 300,000 end-users actively utilize the X1 technology on a daily basis, including users within the majority of the Fortune 500. Implementation and administration is routinely performed remotely through a web browser, allowing for a very scalable and cost effective delivery of managed services and implementation.

### **Key Advantages to X1 Rapid Discovery:**

- User-friendly, user-centric interface
- Unmatched ability to install and operate in virtualized environments
- Fast and proven X1 search
- Rapid and portable installation
- Cloud and enterprise deployable
- Minimal hardware requirements
- Federated search into SharePoint, Files, Exchange data, webmail and more
- Proven and robust eDiscovery capabilities

### **Advantages for Ingram Micro Resellers with X1**

- Offers recurring revenue opportunities with healthy margins
- Drive new sales through joint marketing
- Create a competitive advantage
- Re-engage current customers with a value-add solution
- Perfect complement to virtualization solutions



Please contact Ingram Micro at [Emergingvendors-licensing@ingrammicro.com](mailto:Emergingvendors-licensing@ingrammicro.com) or 1-800-456-8000 for further information.

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#### About X1

[X1](#), offers next generation desktop and enterprise search solutions specifically designed for professionals who need to quickly find and act on critical business data. The same platform also allows for IT and legal professionals to perform powerful searches of their organization's data for compliance, eDiscovery and data migrations. X1 was founded by Idealab and is powered by award winning and patented X1 Search technology for business professionals, which has over 300,000 users worldwide.



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#### About Ingram Micro

[Ingram Micro](#), a Fortune 100 company, is the world's largest wholesale technology distributor and a global leader in IT supply-chain, mobile device lifecycle services and logistics solutions. We distribute and market a large variety of technology and mobility products from leading companies, such as Acer, Apple, Cisco, Hewlett-Packard ("HP"), IBM, Lenovo, Microsoft, Samsung and many others.



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